

East Village Association – Board of Directors' Meeting Thursday, May 16, 2024 at 3:00pm UCSD Park & Market (1100 Market Street #321)

CLOSED SESSION TO DISCUSS POTENTIAL LEGAL ISSUE ON ITEM 4

AGENDA

- 1. Meeting Protocol & Introductions / Terry McCleary, President
- 2. Non-Agenda: Public Comment & Announcements Please keep comments directed to the topic being discussed.
- 3. Approval of April 18, 2024 Minutes

Action Item

P. 3 - 9

- 4. CLOSED SESSION: BOARD MEMBERS & STAFF TO GO INTO CLOSED SESSION TO DISCUSS POTENTIAL LITIGATION. GENERAL PUBLIC WILL BE EXCUSED FOR DURATION OF CLOSED SESSION. ANY DECISIONS MADE WILL BE REPORTED AFTER CLOSED SESSION.
 - a. Potential Litigation with Past Employee Update

Action Item

b. East Village Block Party Event Management Performance – Update Action Item

- 5. REOPEN MEETING & REPORT TO PUBLIC: Update on East Village Association's decision, if any, on Closed Session item.
- 6. Community Reports

SDPD, Assemblymember Boerner's Office, Supervisor Vargas' Office, Mayor Gloria's Office, Councilmember Whitburn's Office, Economic Development Department, DCPC and Downtown San Diego Partnership.

7. Committee Reports:

Executive Committee / Terry McCleary, President

| a. | YTD Draft Financial Report | Action Item | P. 10 - 14 |
|----|--|-------------|------------|
| b. | Review & Approval of FY23 Audit | Action Item | P. 15 - 32 |
| c. | FY25 Community Parking District (CPD) Budget Option & Allocation | | P. 33 - 34 |

d. FY25 SBEP Funding Letter of Support

Action Item

e. Establishment of Nominations Task Force & Annual Meeting

Action Item

f. Next Meeting: June 13, 2024, at 3:00pm

UCSD Park & Market (1100 Market Street)

District Identity & Placemaking Committee / Robyn Spencer & Justin Navalle, Co-Chairs

a. Olive Public Relations Status Report

P. 35 - 36

EAST VILLAGE ASSOCIATION

P. 37

- b. East Village Block Party Rescheduled Sat., 7/13
- c. Taste of East Village Wed., 8/28 & Thurs., 8/29
- d. Tecture Wayfinding Signage Location Assessments
- e. Next Meeting: June 6, 2024, at 2:00pm

UCSD Park & Market (1100 Market Street)

<u>Civil Sidewalks Committee / Diana Puetz, Chair</u>

- a. City of San Diego Encampment Ban Signage Installation in East Village Update
- b. Downtown Sidewalk Vending Ordinance Amendments Update
- c. New Downtown Pedicab Regulations under Proposed Ordinance Amendment Update

d. Next Meeting: As Needed

Parking & Mobility Committee / Hasan Ahmed, Chair

- a. Enhanced Pedestrian Lighting Park Blvd. Update
- b. Enhanced Pedestrian Lighting on Market Street Update
- c. Next Meeting: As Needed
- 8. Next Meeting: June 20, 2024, at 3:00pm

UCSD Park & Market (1100 Market Street)

9. Adjournment Action Item

BROWN ACT. Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72-hours prior to a regular meeting. The Corporation posts all Board and Committee agendas at meeting location and on the EVA website. Action may not be taken on items not identified as such and posted on the agenda. Meeting facilities may be accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Ethan Olsen at 619-546-5636 or via email at ethan@newcityamerica.com at least 48-hours prior to the meeting.



East Village Association - Board of Directors' Meeting Thursday, April 18, 2024, at 3:00pm UCSD Park & Market (1100 Market Street #321)

PRESENT: Terry McCleary, Simon Andrews, Chan Buie, Kristen Rice, Manny Rodriguez, Todd Miller,

Ken Kawachi, Diana Puetz, Jonathan Francese, Lisa Gerson, Sarah Potter, Angie Weber,

Robyn Spencer, David Miles, Andrew Shemirani, Daniel Fellus

ABSENT: Andrew Greenberg, Tyler Winslow, Davis Newton, Justin Navalle, Hasan Ahmed, Todd

Brown, Jason Wallace, Tyler Lindsay

GUESTS: Clayton Fowler, Mohammed Farah, Joyce Summer, Elena Rangel

STAFF/CONTRACTORS: Chris Gomez, Tammy DeLuca, Nick Angulo, Ethan Olsen, Eleanor Lazar, Jennifer

von Stauffenberg

MINUTES:

| Item | Discussion | Action Taken? |
|--|---|--------------------|
| Meeting Protocol & Introductions / Terry McCleary, President | 1. The meeting was called to order by the EVA Brand Communications & Public Affairs Manager, Christopher Gomez at 3:05pm. | 1. No action taken |
| 2. Non-Agenda: Public Comment & Announcements | 2. Chris reported that Ethan Olsen will be stepping down from EVA/NCA effective April 25, 2024, and moving on to flight school. Chris thanked Ethan for his hard work, exerted on behalf of the Association. Ethan expressed his gratitude towards the Board of Directors for their efforts over the years and gave his best to the EVAs future endeavors. Chris Gomez reported that parking meters are being installed in the East Village/Fault Line Park area in the coming months. | 2. No action taken |

EAST VILLAGE ASSOCIATION

| | Manny Rodriguez reported that IZOLA Bakery is coming into 1429 Island Avenue on Fault Line Park. IZOLA is working daily on remodeling and is hoping to reopen in under 2 months. Todd Miller reported that UCSD Park & Market's 2-Year Anniversary will be held on May 9, 2024, from 4pm – 6pm after the EVA Executive Committee Meeting. | |
|---|--|---|
| 3. Approval of March 21, 2024 Minutes | 3. Minutes from March 21, 2024, Board of Directors meeting was presented for review. | 3. Sarah Potter moved to accept the March 21, 2024, minutes. Manny Rodriguez seconded the motion. Motion passed unanimously. |
| 4. Community Reports | 4. Robson Winter from the Office of Assemblymember Tasha Boerner reported that SB 1098 is the Railroad Revitalization Act from LA to SD to SLO currently in the works for addressing transit via Railroad. Mohammad Farah of SDPD reported on crime, robberies, and homeless levels in East Village. Manny Rodriguez of DCPC reported that Simon Andrews presented on the remodeling and repositioning of Horton Plaza coming to San Diego. Manny noted that the Mayor's Draft Budget for FY25 does include the revitalization of traffic signals and crosswalks for 15 th & F, Market and Broadway, per the request of DCPC and the EVA. Clayton Fowler provided a detailed update from the Downtown San Diego Partnership. William Rodriguez Kennedy introduced himself from the Office of Congressman Scott Peter's representing California's 50 th District. William reported on the Harbor Drive crossing, park cleaning, MTS signage usage, the tax extension deadline, and the TJ river valley sewage issues. | 4. No action taken |

| 5. Committee Reports | | |
|---|---|--|
| Executive Committee / Terry McCleary, President | | |
| a. YTD Draft Financial Report | 5.a. Tammy De Luca presented the March financial report. | 5.a. David Miles moved to accept the February financial report. Todd Miller seconded the motion. Motion passed unanimously. |
| b. Letter of Resignation from David Miles as Board Member & Treasurer | 5.b. David Miles reported that he would be stepping down from the EVA as a Board Member and Treasurer effective April 30, 2024. Miles expressed his gratitude towards the Board and Staff for their efforts over the years and gave his best to the EVAs future endeavors. | 5.b. No action taken |
| c. Nominate Elena Rangel to Replace David Miles Board Seat | 5.c. Chris reported that Elena Rangel was due for nomination in the place of David Miles' Board Seat. Elena is the new US Bank East Village Branch Manager and is well established within the East Village already due to her experience with managing Union Bank East Village. | 5.c. Simon Andrews moved to nominate Elena Rangel to replace David Miles Board Seat. Chan Buie seconded the motion. Motion passed unanimously. |
| d. Nominate Elena Rangel to Serve as Interim Treasurer | 5.d. Chris reported that the EVA Treasurer position is now up for nomination. Elena Rangel announced her interest in serving as the EVA Treasurer role through the end of FY24. | 5.d. Angie Weber moved to nominate Elena Rangel to serve as Interim Treasurer. Manny Rodriguez seconded the motion. Motion passed unanimously. |
| e. FY24 East Village Block Party Financial Report | 5.e. Tammy De Luca presented the FY24 Block Party event financial report and stated that this report showcases the EVA's P&L statement. ItsFarOut has collected all vendor booth dollars and has their own Block Party P&L statement. | 5.e. No action taken |

| f. FY24 County of San Diego CE Stimulus Grant – Update | 5.f. Ethan stated that the East Village Association has applied for the application of a SD County Small Business Stimulus Grant in relation to Covid-19 in the amount of \$50,000. These dollars are available from District 1 County Supervisor Nora Vargas for businesses who have less than 20 employees and suffered financial losses due to Covid-19 and need to be expended by the end of the fiscal year. | 5.f. No action taken |
|---|--|----------------------|
| g. Next Meeting: | 5.g. The next Executive Committee is scheduled for Thursday, May 9, 2024, at 3:00pm at UCSD Park & Market (1100 Market Street #321). | 5.g. No action taken |
| District Identity & Placemaking Committee / Robyn Spencer & Justin Navalle, Co-Chairs | | |
| a. Olive Public Relations Status Report | 5.a. Eleanor Lazar gave an update on Olive's public relations activities in the East Village. | 5.a. No action taken |
| b. East Village Block Party Rescheduled – Sat., 7/13 | 5.b. Chris reported that the rained out East Village Block Party has been rescheduled to Saturday, July 13, 2024, from 10:00am to 4:30pm. Robyn Spencer reported that all sponsors are still committed and confirmed for the new date. Robyn noted that 95% of vendor booths are also still confirmed. | 5.b. No action taken |
| c. East Village Community Sub- Districting Initiative - Update | 5.c. Chris debriefed the sub-districting workshop meetings and reported that the series would begin May 7, 2024, and meetings would be held at both UCSD Park & Market and the Radian Apartment Complex. Chris announced that DCPC would receive the final subdistrict boundaries/names and would give them EVAs feedback for the final decision. Chris ensured that the overarching East Village name will remain. The sub-districting project will allow for marketing and placemaking opportunities. Chris would like to include a wide | 5.c. No action taken |

| | T | T |
|---|---|------------------------|
| | reach of neighborhood constituents in all the upcoming workshops. | |
| d. Tecture Wayfinding Signage Task Force – Update | 5.d. Chris reported that a Tecture Task Force was established to better establish a direction for implementing the wayfinding signage within the district. Chris announced that the Task Force was presented with a 'Tecture Tree' combining the signs into one moveable unit. The Task Force ultimately decided against this concept and stated that they would like to revert to placing the signage on East Village buildings. This discussion will be brought back to the DIP Committee in May. | 5.d. No action taken |
| e. World Design Capital 2024 Community- Oriented Grant - Update | 5.e. Nick Angulo reported that EVA was unfortunately not selected by the World Design Capital (WDC) for the 2024 Community Oriented Grant for \$25,000. However, Nick noted that domain IHeARTEVSD.com was secured by staff and the East Village murals and public art widget will be hosted on the EVA website. Todd Miller reported that UCSD will be hosting the East Village & Barrio Logan murals and public art exhibition in 3 weeks. | 5.e. No action taken |
| f. Next Meeting: | 5.f. The next District Identity & Placemaking Committee meeting is scheduled for May 2, 2024, at 2:00pm at UCSD Park & Market (1100 Market Street). | 5.f. No action taken |
| Parking & Mobility Committee / Hasan Ahmed, Chair | | |
| a. Enhanced Pedestrian Lighting Park Blvd. – Update | 5.a. Ethan gave an update on the Enhanced Pedestrian Lighting on Park Boulevard. Ethan reported that EVA has received MTS approval for the project and stated that the Department of Developmental Services was slated to meet in the | 5.a. No action taken |
| b. Community Parking District | coming week to approve the project. | |
| i. Budget Options | 5.b.i. Chris stated that the City of San Diego's Sustainability and Mobility Department has been advocating for the funding of the FRED shuttle service. Chris noted that the department head has shifted to a new position as of recent which may | 5.b.i. No action taken |

| ": FV05 P | allow for negotiations in the EVAs favor. Chris noted that the Mayor's FY25 Budget was just released and does not contain a budget for FRED or the Gaslamp Bollard Program. | |
|--|--|-------------------------|
| ii. FY25 Budget Impacts Due to CPD Revenue Reduction | 5.b.ii. Chris reported that with the FY25 Budget impacts due to the CPD revenue reductions, EVA projects will likely be diminished. | 5.b.ii. No action taken |
| c. Next Meeting: | 5.c. The Parking & Mobility Committee will meet as needed. | 5.c. No action taken |
| 6. CLOSED SESSION: a. Potential Litigation with Past Employee – Update b. East Village Block Party Event Management Performance – Update | | |
| 7. REOPEN MEETING & REPORT TO PUBLIC: Update on East Village Association's decision, if any, on Closed Session Item. | 7.a. Chris updated the public on the potential litigation with a prior employee. Chris reported that the Board authorized DPMC as primary legal counsel for future negotiations and potential litigation. Additionally, the Board set a not-to-exceed amount for further legal negotiation and potential settlement. | 7.a. No action taken |
| | 7.b. Chris reported that staff has contacted The Best Event's insurance provider, Snapp Insurance. Chris stated that the insurer stated they reached out to The Best Event and was informed that TBE did not want to relinquish any funds to EVA. Chris stated that a follow up conversation with Snapp Insurance will be conducted. | 7.b. No action taken |
| 8. Next Meeting: | 8. The next Board of Directors meeting will be held on Thursday, May 16, 2024, at 3:00pm at UCSD Park & Market (1100 Market Street, Room | 8. No action taken |
| | #321). | |

| | adjourn the meeting. Simon Andrews seconded the motion. Motion passed |
|--|--|
| | unanimously. |

Minutes taken by: Ethan Olsen, New City America.

East Village Association Inc. Balance Sheet As of April 30, 2024

| | Apr 30, 24 | Apr 30, 23 |
|---|--|---|
| ASSETS Current Assets | | |
| Checking/Savings 10010 · US Bank - Checking 10020 · US Bank - Savings Account 10040 · US Bank CD-3433- Mature 12 10050 · US Bank CD-3532- Mature 12 | 210,911.64 882.28 104,486.30 104,421.29 | 162,452.44 83,873.65 100,000.00 100,000.00 |
| Total Checking/Savings | 420,701.51 | 446,326.09 |
| Accounts Receivable 12000 · Accounts Receivable 12001 · Parking Receivable | 12,930.20 | 8,588.23 |
| Total 12000 · Accounts Receivable | 12,930.20 | 8,588.23 |
| Total Accounts Receivable | 12,930.20 | 8,588.23 |
| Other Current Assets 12080 · Rent Deposit | 0.00 | 1,152.00 |
| Total Other Current Assets | 0.00 | 1,152.00 |
| Total Current Assets | 433,631.71 | 456,066.32 |
| TOTAL ASSETS | 433,631.71 | 456,066.32 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable 2000 · Accounts Payable | 0.00 | 3,402.83 |
| Total Accounts Payable | 0.00 | 3,402.83 |
| Total Current Liabilities | 0.00 | 3,402.83 |
| Total Liabilities | 0.00 | 3,402.83 |
| Equity Net Unrestricted Assets 39000 · Retained Earnings Net Income | 433,965.33 -5,581.00 5,247.38 | 459,145.20 0.00 -6,481.71 |
| Total Equity | 433,631.71 | 452,663.49 |
| TOTAL LIABILITIES & EQUITY | 433,631.71 | 456,066.32 |

1,250.00

1,250.00

37,166.68

10,567.50

203,320.00

11,886.45

11,886.45

426.95

29,476.75

5,174.75

177,931.37

-12,819.36

-12,819.36

2,582.26

1,500.00

1,500.00

44,600.00

12,681.00

243,984.00

16,641.00

16,641.00

East Village Association Inc. BID - Profit & Loss Budget Performance April 2024

05/06/24 Accrual Basis

51380 · Telephone & Utilities

51390 · Dues/Subscriptions

512153 · Contingency

Total Expense

Net Income

Net Ordinary Income

Total 512143 · Office Operational

Apr 24 **Budget** Jul '23 - Apr 24 YTD Budget **Annual Budget** Ordinary Income/Expense Income 40055 · BID Disbursements 11,886.45 16,641.00 40065 · SBEP Management 0.00 2,377.29 16,641.00 150,000.00 180,000.00 40055 · BID Disbursements - Other 19,268.99 15,000.00 148,471.01 Total 40055 · BID Disbursements 19,268.99 17,377.29 165,112.01 161,886.45 196,641.00 40060 · BID Carryforward Income 0.00 5,332.00 0.00 53,320.00 63,984.00 19,268.99 22,709.29 165,112,01 215,206.45 260,625.00 **Total Income** Expense Personnel/Staffing 3,750.00 11,250.00 Public Relations. 95,199.39 111,862.00 8,331.29 90,018.80 Personnel/Staffing - Other 8,330.71 95,199.39 111,862.00 **Total Personnel/Staffing** 12,080.71 8,331.29 101,268.80 **SBEP Expenses** 16,641.00 **Management Grant** 2,377.29 2,377.29 11,886.45 11,886.45 11,886.45 11,886.45 16,641.00 **Total SBEP Expenses** 2,377.29 2,377.29 512138 · Business Promotion/Developement 26,330.00 37,500.00 45,000.00 **Public Relations** 0.00 3,750.00 4,166.66 5,000.00 **Advertising** 0.00 416.67 2,203.18 416.67 0.00 4,166.66 5,000.00 51250 · Banner / Branding 0.00 0.00 166.67 1,591.44 1,666.66 2,000.00 51320 · IT Website 51335 · Member Events 0.00 100.00 0.00 1,000.00 1,200.00 Total 512138 · Business Promotion/Develope... 0.00 4,850.01 30,124.62 48,499.98 58,200.00 512143 · Office Operational 162.07 500.00 2.363.68 5,000.00 6,000.00 **Computer Supplies & Services** 2,500.00 3,000.00 108.80 250.00 2,180.48 Office Supplies 833.34 1,000.00 0.00 83.33 0.00 **Postage** 272.00 100.00 2,370.00 1,000.00 1,200.00 Storage 3,000.00 250.00 2,500.00 0.00 51160 · Legal Services 0.00 375.00 4,500.00 3,750.00 4,500.00 0.00 51165 · Accounting Services 5,000.00 51350 · Insurance 270.90 416.67 3,972.07 4,166.66 14,400.00 1,200.00 12,000.00 370.00 5,651.79 51355 · Office Rent 107.50 83.33 516.25 833.34 1,000.00 51365 · Permits & Fees 492.63 208.33 4,913.27 2,083.34 2,500.00 51370 · Printing

43.09

2,236.03

16,694.03

2,574.96

2,574.96

0.00

409.04

125.00

125.00

3,716.66

1,056.75

20,332.00

2,377.29

2,377.29

East Village Association Inc. Parking - Profit & Loss Budget Performance April 2024

05/06/24 **Accrual Basis**

| | Apr 24 | Budget | Jul '23 - Apr 24 | YTD Budget | Annual Budget |
|--|--------|--------|------------------|------------|---------------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| 40085 · Parking District Income | 6,372 | 33,333 | 252,785 | 333,334 | 400,001 |
| Total Income | 6,372 | 33,333 | 252,785 | 333,334 | 400,00 |
| Expense | | | | | |
| Personnel/Staffing | 4,292 | 4,348 | 42,920 | 43,478 | 52,174 |
| 512138 · Business Promotion/Developement | | | | | |
| Public Relations | 1,750 | 1,667 | 17,500 | 16,667 | 20,000 |
| 51280 · On-Line / Print Marketing | 0 | 208 | 1,267 | 2,083 | 2,500 |
| 51320 · IT Website | | 375 | 4,800 | 3,750 | 4,500 |
| Total 512138 · Business Promotion/Develope | 1,750 | 2,250 | 23,567 | 22,500 | 27,00 |
| 521240 New Inlatives | | | | | |
| Wayfinding Systems | 0 | 94 | 1,318 | 939 | 1,127 |
| Enhanced Pedestrian Lighting | 0 | 25,000 | 171,496 | 250,000 | 300,000 |
| Total 521240 New Iniatives | 0 | 25,094 | 172,814 | 250,939 | 301,12 |
| 512143 · Office Operational | | | | | |
| 51170 · Audit & Tax Filing | 0 | 375 | 3,100 | 3,750 | 4,500 |
| 51355 · Office Rent | 330 | 1,100 | 6,314 | 11,000 | 13,200 |
| 51380 · Telephone & Utilities | 0 | 167 | 0 | 1,667 | 2,000 |
| Total 512143 · Office Operational | 330 | 1,642 | 9,414 | 16,417 | 19,70 |
| Total Expense | 6,372 | 33,333 | 248,715 | 333,334 | 400,00 |
| Net Ordinary Income | 0 | 0 | 4,070 | 0 | |
| et Income | 0 | 0 | 4,070 | 0 | |

| lnc. | | |
|-------------|----------|----|
| Association | Loss | |
| /illage | Profit & | ., |
| East \ | | |

| 11:24 AM | | East Vill | age Assoc | Village Association Inc. | | | | | |
|--|---------------------------------|---------------------------|---|---|---|------------------------------|----------------------------|-----------|---|
| 05/06/24 Accrual Basis | į | P July 20 | Profit & Loss 2023 through April 2024 | OSS April 2024 | | | | : | |
| | 110 - Asso | 520 - Mana (210 - BID) | 210 - BID (210 - BID) | Total 210 | 400 - Parki | 530 - City F (510 - SBEP) | 550 - Book (510 - SBEP) | Total 510 | TOTAL |
| Ordinary Income/Expense Income SBEP Income City Fees & Services | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 7,466.40 | 0.00 | 7,466.40 | 7,466.40 |
| Total SBEP Income | 0.00 | 0.00 | 00.00 | 0.00 | 00.00 | 7,466.40 | 0.00 | 7,466.40 | 7,466.40 |
| 40020 · Banner/Branding 40040 · Sponsorships 40050 · Interest Income | 207.00 28,524.50 7,495.85 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 207.00 28,524.50 7,495.85 |
| 40055 · BID Disbursements 40065 · SBEP Management 40055 · BID Disbursements - Other | 0.00 | 16,641.00 | 0.00 | 16,641.00 148,471.01 | 0.00 | 0.00 | 0.00 | 0.00 | 16,641.00 148,471.01 |
| Total 40055 · BID Disbursements | 00.00 | 16,641.00 | 148,471.01 | 165,112.01 | 00.00 | 00.00 | 00.00 | 0.00 | 165,112.01 |
| 40075 · Other Income 40085 · Parking District Income 41000 · Event Income | 310.26 0.00 124,174.21 | 0.00 | 0.00 | 0.00 | 0.00 252,785.45 0.00 | 0.00 | 0.00 | 00.00 | 310.26 252,785.45 124,174.21 |
| Total Income | 160,711.82 | 16,641.00 | 148,471.01 | 165,112.01 | 252,785.45 | 7,466.40 | 0.00 | 7,466.40 | 586,075.68 |
| Expense Personnel/Staffing Public Relations. Personnel/Staffing - Other | 0.00 | 0.00 | 11,250.00 | 11,250.00 | 0.00 | 0.00 | 0.00 | 0.00 | 11,250.00 |
| Total Personnel/Staffing | 00.00 | 0.00 | 101,268.80 | 101,268.80 | 42,920.00 | 00.00 | 00.00 | 00.00 | 144,188.80 |
| Misc. Expense | 61.00 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 61.00 |
| SBEP Expenses Bookkeeping Grant City Fees and Services Management Grant | 0.00 9,402.00 0.00 | 0.00 0.00 11,886.45 | 0.00 | 0.00 0.00 11,886.45 | 00.00 | 0.00 | 2,000.00 | 2,000.00 | 2,000.00 9,402.00 11,886.45 |
| Total SBEP Expenses | 9,402.00 | 11,886.45 | 0.00 | 11,886.45 | 0.00 | 0.00 | 2,000.00 | 2,000.00 | 23,288.45 |
| 512059 · Personnel 51150 · Workers Compensation | -513.45 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -513.45 |
| Total 512059 · Personnel | -513.45 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -513.45 |
| 512110 · Design & Improvements Placemaking | 150.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 150.00 |
| Total 512110 · Design & Improvements | 150.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 150.00 |
| 512138 · Business Promotion/Developement Public Relations Advertising 51280 · On-Line / Print Marketing 51320 · IT Website | 0.00 843.00 0.00 12.17 | 00.00 | 26,330.00 2,203.18 0.00 1,591.44 | 26,330.00 2,203.18 0.00 1,591.44 | 17,500.00 0.00 1,267.14 4,800.00 | 0.0000 | 0.00 | 0.00 | 43,830.00 3,046.18 1,267.14 6,403.61 |
| | | | | | | | | | |

East Village Association Inc. Profit & Loss July 2023 through April 2024

11:24 AM

| 05/06/24 | | <u>α</u> | Profit & Loss | SSO | | | | | |
|--|------------|-------------|-------------------------|------------|-------------|--------------|--------------|-----------|------------|
| Accrual Basis | | July 20 | 2023 through April 2024 | April 2024 | | | | | |
| | | 520 - Mana | 210 - BID | | | 530 - City F | 550 - Book | | |
| | 110 - Asso | (210 - BID) | (210 - BID) | Total 210 | 400 - Parki | (510 - SBEP) | (510 - SBEP) | Total 510 | TOTAL |
| Total 512138 · Business Promotion/Develope | 855.17 | 00.00 | 30,124.62 | 30,124.62 | 23,567.14 | 0.00 | 0.00 | 0.00 | 54,546.93 |
| 521240 New Iniatives Wayfinding Systems Enhanced Pedestrian Lighting | 0.00 | 0.00 | 0.00 | 0.00 | 1,318.20 | 0.00 | 0.00 | 00.00 | 1,318.20 |
| Total 521240 New Iniatives | 00.00 | 0.00 | 0.00 | 00.00 | 172,814.05 | 0.00 | 0.00 | 0.00 | 172,814.05 |
| 512143 · Office Operational | 00 0 | 00 0 | 2,363,68 | 2,363,68 | 00.00 | 0.00 | 00.00 | 0.00 | 2,363.68 |
| Office Supplies | 81.03 | 00.0 | 2,180.48 | 2,180.48 | 00.00 | 0.00 | 00.00 | 0.00 | 2,261.51 |
| Storage | 00.00 | 0.00 | 2,370.00 | 2,370.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,370.00 |
| 51160 · Legal Services | 4,758.63 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.0 | 4,738.63 |
| 51165 · Accounting Services | 0.00 | 0.00 | 4,500.00 | 4,500.00 | 0.00 | 0.00 | 000 | 0.00 | 4,500.00 |
| 51170 - Audit & Tax Filing | 20.00 | 0.00 | 0.00 | 00.0 | 3,100.00 | 00.0 | 00.0 | 9.0 | 3,120.00 |
| 51340 · Bank Fees / Credit Card | 423.90 | 9 6 | 20.00 | 3 972 07 | 0000 | 000 | 000 | 00.0 | 3.972.07 |
| 51350 · Insurance 51355 · Office Bent | 00.0 | 00.0 | 5,651.79 | 5.651.79 | 6,314.26 | 0.00 | 00.00 | 0.00 | 11,966.05 |
| 51350 Office News | 61.75 | 0.00 | 00.0 | 00.0 | 0.00 | 0.00 | 0.00 | 0.00 | 61.75 |
| 51365 · Permits & Fees | 2,726.50 | 0.00 | 516.25 | 516.25 | 00.00 | 00:00 | 0.00 | 00.00 | 3,242.75 |
| 51370 · Printina | 0.00 | 0.00 | 4,913.27 | 4,913.27 | 00.00 | 00.0 | 0.00 | 00.00 | 4,913.27 |
| 51380 · Telephone & Utilities | 0.00 | 0.00 | 426.95 | 426.95 | 00.00 | 00.00 | 0.00 | 00.00 | 426.95 |
| 51390 · Dues/Subscriptions | 00.00 | 00.00 | 2,582.26 | 2,582.26 | 0.00 | 0.00 | 0.00 | 0.00 | 2,582.26 |
| Total 512143 · Office Operational | 8,071.81 | 00.00 | 29,476.75 | 29,476.75 | 9,414.26 | 0.00 | 0.00 | 00.00 | 46,962.82 |
| 512153 · Contingency | 0.00 | 0.00 | 5,174.75 | 5,174.75 | 0.00 | 0.00 | 0.00 | 0.00 | 5,174.75 |
| 512186 · Special Events Program Expense | 118.176.69 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 00:00 | 118,176.69 |
| Block party | 9,381.26 | 00.0 | 0.00 | 00.00 | 00.00 | 0.00 | 0.00 | 0.00 | 9,381.26 |
| 512186 · Special Events - Other | 225.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 225.00 |
| Total 512186 · Special Events | 127,782.95 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 127,782.95 |
| Total Expense | 145,809.48 | 11,886.45 | 166,044.92 | 177,931.37 | 248,715.45 | 0.00 | 2,000.00 | 2,000.00 | 574,456.30 |
| Net Ordinary Income | 14,902.34 | 4,754.55 | -17,573.91 | -12,819.36 | 4,070.00 | 7,466.40 | -2,000.00 | 5,466.40 | 11,619.38 |
| Net Income | 14.902.34 | 4.754.55 | -17,573.91 | -12,819.36 | 4,070.00 | 7,466.40 | -2,000.00 | 5,466.40 | 11,619.38 |
| | | | | | | | | | |



INDEPENDENT AUDITOR'S REPORT TO MANAGEMENT

Board of Directors

East Village Association, Inc., San Diego, California

In connection with our audit of your financial statements for the fiscal year ended June 30, 2023, we wish to submit the following comments and recommendations for your consideration:

Adjusting Journal Entries

We have proposed and assisted you in making journal entries to adjust various accounts. Please see attached.

Credit Card Acount

We noted that you have a US Bank credit card account which payments were recorded directly to the expense accounts in Quickbooks accounting software. We recommend for you to create a credit card account in Quickbooks and reconcile this account monthly similar to a checking account.

In planning and performing our audit of the financial statements of East Village Association, Inc. (the Chamber) as of and for the year ended June 30, 2023, in accordance with auditing standards generally accepted in the United States of America, we considered the Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as discussed below, we identified certain deficiencies in internal control that we consider to be material weaknesses and other deficiencies that we consider to be significant deficiencies.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected, on a timely basis. We consider the following deficiencies in East Village Association, Inc.' internal control to be material weaknesses:

Risk of Fraud

Recent developments involving fraud within well-known companies have created a new and more expanded audit environment emphasizing the detection of fraud.

In this connection we feel it is worth repeating this comment of management's responsibilities in this area and submit the following comments and recommendations for your consideration.

Awareness

Management should have an awareness and understanding of fraud and its related risks

Controls (Existence or Absence of)

Management should identify the control procedures in existence.

Control Procedures

Small Associations generally exhibit an absence of control due to the lack of personnel. The following is a list of control procedures, which are practical and relatively easy to implement (Note – These are general in nature and are not all-inclusive and you may already have such procedures in place).

- 1. Check-signing requires 2 signatures
- 2. Timely bank reconciliation Reviewed by responsible officer
- 3. Board of Directors Involvement
 The Board should take an active part in the operations
- 4. Use of pre-numbered receipts (tickets) at special events and accountability for all receipts
- 5. Timely intact deposit of all receipts
- 6. Approval of expenditures by responsible person
- 7. All expenses paid by check (within practical limits)

<u>Segregation of Duties</u> - The Chamber does not have an adequate segregation of duties for effective internal accounting control. We recognize that the Foundation is not large enough to make the employment of additional persons practicable for the purpose of segregating duties from a financial view point, but we are required under our professional responsibilities, to call this situation to your attention.

The basic premise is that no one employee should have access to both physical assets and related accounting records, or to all phases of a transaction.

The lack of segregation of duties increases the possibility that intentional or unintentional errors could be made and not detected.

This communication is intended solely for the information of and use by management of East Village Association, Inc., those charged with the Foundation's governance, and others you deem appropriate within your organization. It is not intended to be, and should not be, used by anyone other than these specified parties.

Victor M. Diaz, CPA

California License #86352

Guerrero, Jimenez, Diaz & Co., LLP

Turrow, Simony, Dig. Co LLP

Certified Public Accountants

California License #7034

San Diego, California

March 4, 2024

EAST VILLAGE ASSOCIATION, INC.Audit For Fiscal Year Ending June 30, 2023
Adjusting Journal Entries for Client to make

| AJE | Date | Account | DR | CR | WP Ref# | P&L Effect |
|-------|-----------|--|-----------------|-----------------|---------|--------------|
| 1 | 6/30/2023 | 51160 - Legal Services 2000 - Accounts Payable To record accrued expense for Devaney Pate. | \$ 1,456.00 | \$ 1,456.00 | Q-5 | \$(1,456.00) |
| 2 | 6/30/2023 | 51320 - IT Website 2000 - Accounts Payable To record accrued expense for Geocentric. | \$ 4,125.00 | \$ 4,125.00 | Q-7 | \$(4,125.00) |
| 1 | 7/1/2023 | 2000 - Accounts Payable 51160 - Legal Services To reverse prior year accrued expense. | \$ 1,456.00 | \$ 1,456.00 | | |
| 2 | 7/1/2023 | 2000 - Accounts Payable 51320 - IT Website To reverse prior year accrued expense. | \$ 4,125.00 | \$ 4,125.00 | | |
| Total | | | \$ 11,162.00 | \$ 11,162.00 | | |



Board of Directors East Village Association, Inc. 4010 Twiggs Street San Diego, CA 92110

March 4, 2024

Ladies and Gentlemen:

We have audited the financial statements of East Village Association, Inc. (the Chamber) for the year ended June 30, 2023. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated September 1, 2023. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The Organization changed accounting policies related to financial statement presentation by adopting FASB Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities, during the year ended December 31, 2019. No other new accounting policies were adopted and the application of existing policies was not changed during the year ended June 30, 2023. The significant accounting policies used by the Organization are described in Note 1 to the financial statements. We noted no transactions entered by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Chamber's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

In addition, we noted a deficiency in internal control that we consider to be a material weakness. This is discussed in the management letter.

This information is intended solely for the use of East Village Association, Inc. or individual(s) charged with governance and, if appropriate, management of East Village Association, Inc. and is not intended to be, and should not be, used by anyone other than these specified parties.

Guerrero, Jimenez, Diaz & Co., LLP

Ywww Jimy, Dig, CoLLP

Victor M. Diaz, CPA

California License #86352 Certified Public Accountants California License #7034

San Diego, California

Financial Statements
For The Fiscal Year Ended June 30, 2023 & 2022
Independent Auditors' Report

June 30, 2023 & 2022

Table of Contents

| <u>Page</u> | Description |
|-------------|----------------------------------|
| 1-3 | Accountants' Report |
| 4 | Statements of Financial Position |
| 5 | Statements of Activities |
| 6 | Schedule of Functional Expenses |
| 7 | Statements of Cash Flow |
| 8 -11 | Notes to Financial Statements |



INDEPENDENT AUDITORS' REPORT

To Board of Directors
East Village Association, Inc.
San Diego, California

Opinion

We have audited the accompanying financial statements of East Village Association, Inc. (a Non-Profit Organization), which comprise the statement of financial position as of June 30, 2023, and the related statements of activity, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of East Village Association, Inc. of June 30, 2023, and the changes in its net assets and its cash flows for the yearsthen ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of East Village Association, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about East Village Association, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an

auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of East Village Association, Inc.'s internal
 control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about East Village Association, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Matter

The financial statements of East Village Association, Inc. for the year ended June 30, 2022, were audited by another auditor whose report dated October 21, 2022, and expressed an unmodified opinion on those audited financial statements. The summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Report on Other Information

The accompanying Schedule of Functional Expenses on page 6 is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information on page 6 has been subjected to the auditing procedures applied in the audit of the financial statements and certain

additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United State of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Guerrero, Jimenez, Diaz & Co., LLP

Turvoo, Jimeny, Dig. Co LLP

Certified Public Accountants

Victor M. Diaz, CPA

California License #86352

San Diego, California

March 4, 2024

Statements of Financial Position June 30, 2023 & 2022

ASSETS

| Ourse with the sector | 2023 | 2022 |
|--|-----------|----------------------|
| Current Assets Cash in Banks | \$ 425,27 | 9 \$ 440,632 |
| Accounts Receivable | 10,00 | |
| Total Current Assets | 435,27 | |
| Security Deposit | 1,15 | 21,152 |
| Total Other Assets | 1,15 | 2 1,152 |
| Total Assets | \$ 436,43 | 1 \$ 470,335 |
| | | |
| LIABILITIES & NET AS | SETS | |
| | | |
| Liabilities: Accounts Payable Accrued Vacation Payable | \$ 8,04 | .7 \$ 5,152 5,943 |
| Total Liabilities | 8,04 | |

428,384

428,384

436,431 \$

459,240

459,240

470,335

Net Assets

Total Net Assets

Without donor restrictions

Total Liabilities & Net Assets

Statements of Activities
For the Year Ended June 30, 2023 & 2022

| | | nout Donor estrictions | With Donor Restritions | | 2023 | | 2022 |
|--|----|---------------------------|---------------------------|---------------|----------|----|----------|
| Operating activities | | | | | | | |
| Support and Revenue: | • | 407.000 | | • | | _ | |
| B.I.D. Reimbursement | \$ | 197,223 | - | \$ | 197,223 | \$ | 177,747 |
| SBEP | | | 26,022 | | 26,022 | | 18,219 |
| Banner/Branding | | 10,000 | - | | 10,000 | | |
| Special Events Income | | 82,708 | - | | 82,708 | | 80,611 |
| Donations/Sponshorship | | 28,900 | - | | 28,900 | | 11,000 |
| Grants | | | - | | - | | 11,000 |
| Net Assets Released from Restrictions | | 26,022 | (26,022) | | - | | - |
| Community Parking District | | 388,893 | - | | 388,893 | | 206,373 |
| Other Revenue | | 1,537 | | | 1,537 | | 167 |
| Total Revenues | 2 | 735,283 | - | | 735,283 | | 505,117 |
| Operating Expenses: | | | | | | | |
| Program Services | | 730,512 | - | | 730,512 | | 496,628 |
| General & Management | | 35,627 | - | | 35,627 | | 35,258 |
| Total Expenses | - | 766,139 | | | 766,139 | _ | 531,886 |
| Increase/(Decrease) in Undesignated Net Assets | | (30,856) | - | | (30,856) | | (26,769) |
| Net Assets, Beginning of Year | | 459,240 | | M 0 <u></u> - | 459,240 | - | 486,009 |
| Net Assets, End of Year | \$ | 428,384 \$ | - | \$ | 428,384 | \$ | 459,240 |

Schedule of Functional Expenses For the Year Ended June 30, 2023 & 2022

| | | Program Services | Gene Manag | eral & ement | 2023 | | 2022 |
|--------------------------|------|---------------------|---------------|-----------------|---------------|----|---------|
| Expenses: | - | | | | | _ | |
| Accounting | \$ | 9,447 | \$ | 4,653 \$ | 14,100 | \$ | 21,475 |
| Advertising/Promotions | | 149,534 | | - | 149,534 | | 188,998 |
| Bank Fees | | 84 | | 42 | 126 | | _ |
| Contingency | | 22,223 | | - | 22,223 | | - |
| Designs | | 250,930 | | - | 250,930 | | 4,464 |
| Dues & Subscriptions | | 929 | | 457 | 1,386 | | - |
| Insurance | | 3,997 | | 1,969 | 5,966 | | 24,338 |
| License & Fees | | 7,208 | | 3,550 | 10,758 | | 1,139 |
| Miscellaneous | | 1,874 | | 923 | 2,797 | | - |
| Postage | | 225 | | 111 | 336 | | - |
| Printing | | 3,879 | | 1,910 | 5,789 | | 2,124 |
| Professional fees | | 7,349 | | 817 | 8,166 | | 73 |
| Rent | | 14,283 | | 7,035 | 21,318 | | 19,213 |
| Salaries & Payroll Taxes | | 114,891 | • | 12,766 | 127,657 | | 151,318 |
| Special Projects/Events | | 140,826 | | - | 140,826 | | 115,782 |
| Seminars/Training | | - | | - | _ | | 2,000 |
| Supplies | | 2,352 | | 1,159 | 3,51 1 | | _ |
| Telephone/Utilities | 2 | 480 | | 236 | 716 | | 962 |
| Total Expenses | \$ _ | 730,512 | \$: | 35,627 \$ | 766,139 | \$ | 531,886 |

Statements of Cash Flow For the Year Ended June 30, 2023 & 2022

| | _ | 2023 | 2022 |
|---|---------------|-------------|----------|
| Cash Flows from Operating Activities: Increase/(Decrease) in Unrestricted Net Assets | \$ | (30,856) \$ | (26,769) |
| Adjustments to reconcile Change in Net Assets to Net Cash Provided by Operating Activities: | | | |
| Decrease/(Increase) in Accounts Receivable Decrease/(Increase) in Other Assets | | 18,551 | 271,511 |
| Increase/(Decrease) in Accounts Payable | | 2,895 | (6,185) |
| Increase/(Decrease) in Assessments Payable | | - | (16,321) |
| Increase/(Decrease) in Vacation Payable | 7- | (5,943) | (2,063) |
| Total Adjustments | | 15,503 | 246,942 |
| Net Cash Provided by Operating Activities | 8 | (15,353) | 220,173 |
| Cash Flows from Investing Activities | | - | - |
| Cash Flows from Financing Activities | | - | - |
| Net Increase/(Decrease) in Cash | | (15,353) | 220,173 |
| Cash at Beginning of Period | s | 440,632 | 220,459 |
| Cash at End of Period | \$ | 425,279 \$ | 440,632 |

Notes to Financial Statements June 30, 2023 & 2022

NOTE 1- Summary of Significant Accounting Policies

Nature of Business

East Village Association, Inc. (the "Association") is a non-profit association incorporated in 2008 under the laws of the State of California. Its primary purposes are to be an advocate for business and promote a desirable destination to live, play, and work in the East Village area of San Diego.

Income tax status

The Association has been granted exemption from federal income tax under Section 501(c)3 of the Internal Revenue Code and the corresponding provision of section 23701(d) of the California Revenue and Taxation Code. The Association is not subject to income tax except for taxes on the receipt of income, if any, which is unrelated to the Association's tax-exempt purpose.

The Financial Accounting Standards Board (FASB) issued Accounting Standards Codifications No. 740-10, Accounting for Uncertainties in Income Tax, which sets a minimum threshold for financial statement recognition of the benefit of a tax position taken or expected to be taken in a tax return. The Association's management has reviewed its positions for all open tax years and has determined that it has no uncertain tax positions requiring accrual or disclosures.

Basis of Accounting

The financial statements of the Association are prepared on the accrual basis of accounting.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts. These estimates are based on information available as of the date of the financial statements, therefore, actual results could differ from these estimates.

Basis of Presentation

The financial statements of the Association have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Association to report information regarding its financial position and activities according for the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Association. These net assets may be used at the discretion of the Association's management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Association or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activity.

Measure of Operations

The statement of activity reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Association's ongoing programs. Nonoperating activities are limited to resources that generate return from long-term investments and other activities considered to be of a more unusual or nonrecurring nature.

Revenue Recognition

East Village Association, Inc. is funded principally through the administration of contracts and grants with the City and County of San Diego (special assessment districts BID, SBEP, Parking, etc.). Additional funds are generated from special projects and special events.

Functional Allocation of Expenses

The statement of functional expenses presents expense by function and natural classification. Expenses directly attributable to a specific functional area of the Association are reported as expenses of those functional areas. A portion of costs that benefit multiple functional areas (indirect costs) have been allocated across programs and supporting services based on the full-time employee equivalents of programs or supporting service.

New Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. This ASU amends the current nonprofit reporting model and enhances nonprofit Associations required disclosures. The ASU addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Association has adjusted the presentation of these statements accordingly.

Subsequent Events

Subsequent events are events or transactions that occur after the statement of financial position date but before financial statements are available to be issued. The Association recognizes in the financial statements, the effects of all subsequent events that provide additional evidence about conditions that existed at that date, including the estimates inherent in the process of preparing financial statements. The Association's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial position, but arose after that date and before the financial statements are available to be issued.

The Association has evaluated subsequent events through January 9, 2024, which is the date the financial statements are available for issuance, and concluded that there were no events or transactions that needed to be disclosed.

NOTE 2 - Cash in Banks

Cash in Banks are listed as follows:

| | <u>2023</u> | <u>2022</u> |
|-------------------------|-------------------|-------------|
| Operating Checking | \$ 222,985 | \$ 74,569 |
| Savings | 882 | 366,063 |
| Certificate of Deposits | 201,412 | |
| Total | <u>\$ 425,279</u> | \$ 440,632 |

NOTE 3 – Certificate of Deposits

As of June 30, 2023, the balances in the Certificate of Deposits accounts are:

| | <u>2023</u> | <u>2022</u> |
|-----------------------------|-------------|-------------|
| Certificate of Deposit#3532 | \$ 100,714 | \$ - |
| Certificate of Deposit#3433 | 100,698 | |
| Total | \$ 201,412 | \$ |

Certificate of Deposit#3532 has an annual percentage yield (APY) of 4.35% and matures on March 3, 2024. Certificate of Deposite3433 has an APY of \$4.25% and matures on November 3, 2023.

NOTE 4 – Accounts Receivable

The accounts receivable represents unpaid claims submitted to the City of San Diego and various customers for expenditures incurred through the fiscal year ended June 30, 2023 and 2022, listed as follows:

| | <u>2023</u> | <u>2022</u> |
|-------------------------------|-----------------|------------------|
| ComicCon City of San Diego | \$10,000 | \$ - _28,551 |
| Total | <u>\$10,000</u> | <u>\$ 28,551</u> |

NOTE 5 - Liquidity and Availability of Resources

The Association's financial assets available for general expenditure, that is without donor restrictions limiting their use within one year of the statement of position date, are as follows:

| Cash and cash equivalents | \$425,279 |
|--|-----------|
| Accounts Receivable | 10,000 |
| Total financial assets available within one year | 435,279 |

Less:

Amounts unavailable for general expenditures within one year due to:

Restricted by donors with purpose restrictions

Amounts unavailable to management without Board of Directors approval:

Total financial assets available to management for General expenditure within one year

\$435,279

The Association maintains policies of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

NOTE 6 - Net Assets without Donor Restrictions

The Association has undesignated Net Assets without donor restrictions of \$428,384 at June 30, 2023.

NOTE 7 – Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors. During the fiscal year ended June 30, 2023, the net assets were released for the following purposes.

| SBEP Management | \$18,200 |
|---------------------------|----------|
| SBEP Tech. Assistant | 3,261 |
| SBEP Bookkeeping | 1,150 |
| SBEP City Fees & Services | 3,411 |
| Total | \$26,022 |

NOTE 8 – Lease Agreement

On November 30, 2022 the Association entered into a renewal office lease contract with Regus Management Group, LLC (the landlord) for the monthly rent of \$2,060. The Association also rents a small storage unit at \$202 per month. Both leases are on a month-to-month basis.

NOTE 9 – Pending Litigation

On March 2, 2023, former employee Diane Peabody-Straw alleged that she was sexually harassed by a member of the Board of Directors and subsequently unlawfully terminated which on maternity leave. The initial pre-litigation demand of \$450,000. To date, litigation has not been filed. The parties have engaged in one pre-litigation mediation session in which the parties moved closer to an agreeable settlement amount but were unable to arrive at an amount that would resolve the matter. The insurance carrier had offered \$70,000, with Peabody-Straw continuing to demand a settlement in the \$300,000 range. The Association has denied Ms. Peabody-Straw's demand and management intends to vigorously defend this lawsuit. Resolution by way of settlement is likely between \$75,000 to \$300,000 range based on the parties' last offer at mediation. The Association's insurance carrier will cover all damages, from settlement as well as attorney fees relating to this ongoing litigation.

FY24 East Village PMR EOY Report

As of 5/13/2024

| INCOME | \$400,001 | | | | |
|--------------------------------|-------------------------------------|-------------------------|--------------------------|----------------------|----------------------|
| EXPENSE Personnel/Staffing | YTD PMR (Apr 24) \$36,628 | Projected \$0 | Total \$36,628 | Budgeted \$52,174 | Variance \$15,546 |
| Business Promotion/Development | | | | | |
| Public Relations | \$15,750 | \$0 | \$15,750 | \$20,000 | \$4,250 |
| On-line / Print Marketing | \$1,267 | \$0 | \$1,267 | \$2,500 | \$1,233 |
| IT Website | \$4,800 | \$0 | \$4,800 | \$4,500 | -\$300 |
| New Initiatives | | | | | |
| Wayfinding Systems | \$1,318 | \$0 | \$1,318 | \$1,127 | -\$191 |
| Enhanced Pedestrian Lighting | \$171,496 | \$0 | \$171,496 | \$300,000 | \$128,504 |
| Office Operational | | | | | |
| Audit & Tax Filing | \$3,100 | \$0 | \$3,100 | \$4,500 | \$1,400 |
| Office Rent | \$6,314 | \$600 | \$6,914 | \$13,200 | \$6,286 |
| Telephone & Utilities | \$0 | \$0 | \$0 | \$2,000 | \$2,000 |
| | | | Total Budget | \$400,001 | \$158,728 |
| | | | Total YTD & Proj | \$241,273 | |
| | | | Variance | -\$158,728 | |

East Village Association

FY25 Community Parking District Budget

Drafted 5/10/2024

| OPTION 3 - FRED PARTIALLY FUNDED (\$600K) | | | | |
|---|------------|------|------------|------|
| Income | EVA | | FRED | |
| Available PMRs (\$1.3M / 7) | \$100,000 | | | |
| Bond Release (\$25,120 / 7) | \$3,589 | | | |
| FRED Revenue Share (\$399K / 7) | | | \$57,000 | |
| Total Income | \$103,589 | | \$57,000 | |
| Expenses | | | | |
| Available PMRs | | | | |
| Marketing & Promotions | | | | |
| Website Maintenance & IT (Partial) | \$4,800 | | | |
| Public Relations (Partial) | \$20,000 | 24% | | 0% |
| | \$24,800 | | \$0 | |
| New Initiatives & Special Projects | | | | |
| Wayfinding | \$1,000 | | | |
| Enhanced Pedestrian Lighting | \$56,178 | 55% | \$57,000 | 100% |
| | \$57,178 | | \$57,000 | |
| Operational | | | | |
| Rent (33%) | \$2,772 | | | |
| Audit/Accounting (33%) | \$1,650 | | | |
| Insurance (33%) | \$1,650 | | | |
| Admin Oversight (15%) | \$15,538 | 21% | | 0% |
| | \$21,610 | | \$0 | |
| Total Expenses | \$103,588 | 100% | \$57,000 | 100% |
| Varinace | \$0 | | \$0 | |

Red are required obligations.





EVA Board Meeting PR & Social Media Agenda

Thursday, May 16, 2024

Pitches

East Village Block Party Postponement

- Secured online coverage on PubClub, DoSD, FOX 5, San Diego Sun, NBC 7, Yahoo! News
- Secured broadcast coverage on ABC 10, FOX 5, CBS 8, NBC 7, KUSI
- Secured interest with Ranch & Coast, San Diego Magazine, North County Sun

Other Coverage

- Secured online coverage on San Diego Downtown News
- Secured print coverage in San Diego Downtown News
- Secured newsletter coverage on San Diego Downtown News
- Secured broadcast coverage on NBC 7

Writing

- San Diego Downtown News June Article
- Subdistricting Initiative Press Release
- Taste of East Village (Long Leads)
- East Village Educational Institutions
- Words Alive One Off
- Sweet Treats & Bakeries in the East Village

SOCIAL MEDIA

Recap & Highlights

- Gained 200 new followers
- Earned 93K impressions on social posts
- Earned over 2.3K engagements on social posts
- New Facebook event page for East Village Block Party has 642 responses
- Hosted our quarterly giveaway featuring prizes from Tavern + Bowl, Mission Brewery, The Pupper Club, BESHOCK Ramen & Kamon - Received 274 entries
- Highlighted national days & holidays such as Earth Day, National Pet Day & National Beer Day

SOCIAL MEDIA ANALYTICS (Last 30 days as of May 9)

| Social Media | New fans/followers | Total fans/followers | Engagement | Impressions |
|------------------------|--------------------|----------------------|------------|-------------|
| East Village San Diego | 113 | 6,929 | 1,093 | 60,164 |
| EastVillageSD | 87 | 11,598 | 1,210 | 32,990 |

Top content - Instagram (Based on engagement)

Best performing content published during the selected period.



May 3, 2024 • EastVillageSD

→ GIVEAWAY! → Ready for a day of fun in East Village? From delicious...

| Reach | 1,480 |
|--------------------------------|-------|
| Comments | 265 |
| Likes | 135 |
| Saves | 14 |
| Engagement | 431 |
| Engagement rate per reach | 29.1% |
| Engagement rate per impression | 26.1% |



Apr 21, 2024 • EastVillageSD

Did we just become best friends?! �� ¶ Gallagher Square at @petcopar...

| Reach | 1,998 |
|--------------------------------|-------|
| Comments | 7 |
| Likes | 206 |
| Saves | 1 |
| Engagement | 265 |
| Engagement rate per reach | 13.3% |
| Engagement rate per impression | 13.1% |



Apr 29, 2024 • EastVillageSD

We live for these grand slam sunset views. (2) 📸 @eric_scire...

| Reach | 1,501 |
|--------------------------------|-------|
| Comments | 2 |
| Likes | 185 |
| Saves | 0 |
| Engagement | 193 |
| Engagement rate per reach | 12.9% |
| Engagement rate per impression | 12.2% |

Top content - Facebook (Based on engagement rate per reach)

Best performing content published during the selected period.



Apr 17, 2024 • East Village San Diego

Pouring up the good times. Who's in for a mid-week fiesta?! Doggo...

| iii ioi a iiiia-week ilesta:: | Doggo |
|--------------------------------|-------|
| Reach | 1,043 |
| Engaged users | 90 |
| Clicks | 1 |
| Other clicks | 14 |
| Engagement rate per reach | 8.6% |
| Engagement rate per impression | 6.1% |



Apr 22, 2024 • East Village San Diego

Happy Earth Day! Let's celebrate our beautiful planet & community...

| Reach | 441 |
|--------------------------------|------|
| Engaged users | 27 |
| Clicks | 6 |
| Other clicks | 2 |
| Engagement rate per reach | 6.1% |
| Engagement rate per impression | 6% |



Apr 11, 2024 • East Village San Diego

Sending cuddles and wagging tails your way on National Pet Day! **...

| your may on manonair or buy | 4 |
|--------------------------------|------|
| Reach | 431 |
| Engaged users | 19 |
| Clicks | 10 |
| Other clicks | 5 |
| Engagement rate per reach | 4.4% |
| Engagement rate per impression | 4.3% |



COUNCILMEMBER STEPHEN WHITBURN THIRD COUNCIL DISTRICT

Fact Sheet

Proposed Ordinance to Ban Amplified Noise Devices and Update Code of Conduct on Pedicabs

OVERVIEW

This proposed ordinance banning amplified noise devices on pedestrian cabs (pedicabs) aims to reduce the noise pollution brought on by these devices that are affecting downtown residents, visitors, and businesses.

This ordinance will also ensure the continued enforcement and adherence to the Rules of Operation and of Code of Conduct for City of San Diego Pedicab Operators.

Background

The Public Safety & Neighborhood Services Committee and the City Council have heard and voted on the Pedicab Ordinance and subsequent amendments a total of eight times since it was introduced in November 1998.

Since January 1, 2000, the City of San Diego has regulated the use of pedicabs and has asked all operators to adhere a strict code of conduct and follow a set of 47 rules that outline what is and is not allowed when operating a pedicab. Only upon agreeing and signing the code of conduct will the operator be given a license to be able to operate a pedicab in areas of San Diego.

In recent years, pedicab operators have been playing loud music at all hours of the day and into the early mornings and it has become an intolerable situation for residents, visitors, businesses, and hotels in District 3, especially those in Gaslamp Quarter, Little Italy, Columbia, the Embarcadero, and the Marina District. Our office has received numerous complaints about music being played very loudly throughout the day and after business hours, which causes residents to be forced to constantly listen to loud music at all hours of the day.

Pedicab operators are already prohibited from operating their vehicles with loud amplified noise devices as part of the code of conduct, but this ordinance will prescribe a complete ban of the noise devices.

These actions by the pedicabs operators are a violation of rule 45 of the Code of Conduct for City of San Diego Pedicab Operators, which states that operators may not ride their pedicabs with amplified sound devices on a public street or highway where the sound level is audible from 50 feet away from the pedicab.

Additionally, these actions violate rules 4, 5, and 6 of the Code of Conduct that were put in place to ensure fare practices regarding fare schedules, posted fares, and to impede price gauging. In terms of safety for riders, the Code of Conduct features numerous rules, many of which are being violated by pedicab operators. It is imperative that operators follow the stated rules of operation to ensure the safety and fair treatment of riders.

Financial Consideration

Failure to comply with the Rules of Operations and Code of Conduct will result in the revocation or suspension of the permit issued by the City of San Diego, per the California Vehicle Code and the San Diego Municipal Code.

For More Information

Terrence Sullivan, Policy Advisor Office of Councilmember Stephen Whitburn Office:619-236-6527

Email: TESullivan@sandiego.gov

Emily Bonner, Community Representative, Downtown

Office of Councilmember Stephen Whitburn 619-533-4068

Email: EBonner@sandiego.gov